# (CLP-P2) (WDP1) – Business Turnaround – Workshop 1 – Exercise 1.4

### **Exercise 1.4: Identifying Root Causes, Symptoms, and Irrelevant Statements**

#### **Objective:**

To test understanding of Root Cause Analysis (RCA) by categorizing statements into root causes, effects/symptoms, and irrelevant statements and linking root causes to their respective effects/symptoms.

#### **Exercise Layout:**

#### **Scenario Introduction:**

Introduce the participants to the exercise. Explain that they will receive a list of 30 statements related to business operations. The objective is to categorize these statements and link root causes to their effects/symptoms.

#### **Step 1 - Categorization:**

Participants will work in pairs. Each pair will review the same list of 30 statements and categorize them into three categories:

- 1. Irrelevant Statements
- 2. Effects/Symptoms
- 3. Root Causes

Step 2 - Linking Root Causes to Effects/Symptoms:

After categorizing the statements, each pair will link the identified root causes to their respective effects/symptoms.

#### **Strategy Presentation and Feedback:**

Each pair will present their categorized statements and linkages to another pair for feedback and discussion. This will help reinforce their understanding and provide insights into different perspectives.

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## **Participant Exercise Handout**

### **Instructions:**

By engaging in this exercise, teams will enhance their understanding of RCA by categorizing statements and linking root causes to their effects, reinforcing the practical application of root cause analysis concepts.

- 1. Work with your partner to categorize each statement into one of the following:
  - a. Irrelevant Statements
  - **b.** Effects/Symptoms
  - c. Root Causes
- 2. Link each root cause to its corresponding effect/symptom.

### **List of Statements:**

- 1. Employees and customers frequently complain about outdated software.
- 2. Sales have been steadily increasing over the past year.
- 3. The company has a high turnover rate.
- 4. The marketing budget has been cut by 20%.
- 5. Customer feedback indicates dissatisfaction with product quality.
- 6. There is a lack of training programs for new employees.
- 7. Inventory levels are consistently too high.
- 8. The break room has been recently renovated.
- 9. There is a delay in production due to equipment failures.
- 10. The office is located in a high-traffic area.
- 11. Customer service response times are longer than average.
- 12. The CEO attends industry conferences regularly.
- 13. Employee morale is low.
- 14. There is a strong partnership with a major supplier.
- 15. Quality control checks are often skipped to save time.
- 16. The company has a solid social media presence.
- 17. Marketing campaigns fail to reach the target audience.
- 18. The company has received several industry awards.
- **19. Communication between departments is poor.**
- 20. The company recently implemented a new ERP system.
- 21. Sales targets are consistently missed.
- 22. Office supplies are ordered monthly.
- 23. The website is outdated and difficult to navigate.
- 24. The company has an efficient logistics system.
- 25. Employees report high levels of stress.
- 26. There is a lack of clear project management processes.
- 27. The company's brand reputation is declining.
- 28. Regular team-building activities are organized.
- 29. The company cafeteria serves a variety of healthy options.
- 30. The annual financial audit was completed last month.